



Higher Income Plan Overview

Distributorship - Website Setup: £12.95 Includes your first £3.50 monthly website fee which contains everything you need to get started earning with the Wikaniko Higher Income plan

Retail Income - All distributors receive 33% wholesale to retail mark-up paid on Commissionable Value (CV*) PLUS a monthly Volume bonus paid on your Personal Volume

Monthly Personal sales in CV	100 - 299	300 - 599	600 & over
Volume bonus	5%	9%	12%
Total Retail Income	38%	42%	45%

* The Commissionable Value (CV) will be about the same as the wholesale price shown on your website, except for some highly competitive products with low net profit where the CV has been reduced proportionally.
 Example a) A £100 wholesale order (assuming 100CV) - Total Retail Income is 100CV x 38% = £ 39
 Example b) Monthly orders totalling £600 (assuming 600CV) - Total Retail Income is 600CV x 45% = £270
 Consisting of: Mark up @ 33% = £198 PLUS Volume bonus @ 12% = £72 Totalling £270
 Wholesale to retail mark-up excludes customers ordering online see full Income plan for complete details.

Promotions - Business Building Income is based on the Position achieved that month as follows

Position	Volume Requirements		Team Requirements As separate branches (legs)
	Personal	Group (incl. personal)	
Distributor	36	36	None
Qualified Distributor	36	100	None
Direct Distributor	36	500	2 QD
Team Supervisor	36	2,000	1 DD plus 2 QD
Team Leader	36	4,000	1 TS plus 3 DD
National Supervisor	36	10,000	1 TL plus 3 TS
National Team Leader	36	20,000	4 TL plus 1 TS

Personal volume is generated by all customers buying from you or from your online shop

Business Building Income - Commission paid on each levels Group Volume

Independent Distributor Positions	Percentage of Group Volume Commission (GVC)							
	Level 1	Level 2	Level 3	Level 4	Level 5	Level 6	Level 7	Level 8
Distributor	5%							
Qualified Distributor	5%	4%	2%					
Direct Distributor	5%	5%	3%	3%	2%			
Team Supervisor	5%	5%	3%	3%	3%	2%		
Team Leader	5%	5%	3%	4%	3%	3%	2%	
National Supervisor	5%	5%	3%	5%	3%	3%	2%	2%
National Team Leader	5%	5%	4%	6%	4%	4%	3%	3%

The Higher Income plan is based on calendar months

CV Stands for Commissionable Volume or Commissionable Value in £'s

PV Stands for Personal Volume or Personal Value based on CV in £'s

GV Stands for Group Volume is the total CV generated by a group of ID's in any one month.

Every product is allocated a CV based on its wholesale price and its net profitability.

For most products the CV will be about the same as the wholesale price shown on the ID's own website, i.e. Price = £1.50 (CV = 1.50) with some exceptions due to some very competitive products having a low net profit, in these cases the CV has been reduced proportionally.

All payments are based on Position status, Personal CV & Group CV values (product dependant)

Please see the full compensation plan for complete details of payment and promotion criteria